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ABSTRACT

THis booklet presents 1976-77 statistics on tuition fees, faculty salaries, and administrative salaries for American and Canadian private schools that belong to the National Association of Independent Schools, based on data from questionnaires completed by 675 schools. The tuition fees section presents data on tuition ranges and medians for boys', girls', and coeducational schools, respectively, in seven different regions of the United States and in Canada. The faculty salaries section reports the salary ranges and medians for beginning teachers in different types of schools and for experienced teachers in different geographic regions and different types of schools. The administrative salaries section reports salary ranges and medians for 12 different administrative positions in boys', girls', and coeducational schools, respectively. (JG)

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NAIS STATISTICS
SEPTEMBER 1976

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NAIS MEMBER SCHOOL TUITION FEES, FACULTY SALARIES, AND ADMINISTRATIVE SALARIES, 1976-77

With this publication, we continue our procedure of reporting NAIS annual statistics in two parts: statistics on tuition fees, faculty salaries, and administrative salaries in the fall, and operations and membership statistics in the winter. This report is compiled from data supplied by the 88 per cent of NAIS member schools who responded to the membership information and tuition and salary information questionnaires distributed in May.

We are indebted to all the schools and individuals who provided the substance of the summaries that follow. If you have any questions or wish special analysis of any part of these data, please let us know. As always, each school's figures will be kept entirely confidential.

Additional copies of this publication are available at $1.50 for members and $2.50 for nonmembers.

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I. TUITION FEES

This section presents the ranges and medians of 1976-77 tuition fees of 675 NAIS member schools in the United States and Canada. The tables present figures for boys', girls', and coeducational schools in seven regions of the United States plus Canada. Where there were too few returns to justify a separate listing for each region, we grouped two or more regions together.

Schools were asked to indicate the percentage increase in the fee for their highest grade since 1975-76. Opposite the highest grade in each table, the number of schools reporting an increase, and the averages of percentage increases reported, are shown. The average of percentage increases this year is almost the same as last year, or 8.6 per cent. Of the 675 schools reporting, 636, or 94 per cent, recorded an increase over 1975-76. The corresponding figure for 1974-75 was 93 per cent.

A copy of last year's Tuition Fees Survey, if desired for comparative purposes, is available at $1.00 from NAIS.

Table 1. Tuition Fees of Girls' Schools, 1976-77

	Grade	No.	Range	Median	Up since 1975-76 No.	Up since 1975-76 Avg. %
Girls' day						
New England	PS	2	1,080-1,400	1,240		
	K	3	1,175-1,500	1,280		
	1	4	1,500-1,650	1,535		
	3	4	1,750-1,920	1,800		
	6	7	2,030-2,750	2,113		
	9	17	850-3,025	2,720		
	12	17	850-3,025	2,750	14	8.4
Middle Atlantic	PS	9	575-1,400	750		
	K	21	675-2,100	1,100		
	1	20	800-2,300	1,538		
	3	21	800-2,550	1,650		
	6	22	850-3,000	2,088		
	9	32	1,000-3,150	2,295		
	12	32	1,000-3,150	2,313	28	7.9
Southeast & South	PS	4	550- 875	635		
	K	8	550-1,075	838		
	1	8	775-1,475	1,088		
	3	8	950-1,675	1,313		
	6	10	1,025-1,775	1,465		
	9 & 12	19	1,125-2,800	1,650	15	8.2
Midwest	PS	6	650-1,745	875		
	K	6	725-1,745	968		
	1	6	1,240-1,790	1,500		
	3	6	1,240-2,000	1,500		
	6	6	1,380-2,120	1,790		
	9	10	1,000-2,400	2,055		
	12	10	1,000-2,400	2,138	10	8.0
West, Southwest, & Northwest	PS	6	625-1,325	813		
	K	8	800-1,325	1,000		
	1	8	1,000-1,700	1,288		
	3	8	1,000-1,950	1,325		
	6	10	1,375-2,150	1,625		
	9 & 12	13	1,440-2,535	2,125	13	9.7
Canada	PS	1	950	---		
	K	2	950-1,200	1,075		

	Grade	No.	Range	Median	Up since 1975-76 No.	Avg. %
Canada (cont.)	1	3	1,300-1,700	1,650		
	3	3	1,450-1,700	1,700		
	6	3	1,600-1,850	1,750		
	9	3	400-2,240	1,600		
	12	2	1,600-2,240	1,920	5	8.8
Girls' boarding						
New England	9 & 12	11	4,400-5,000	4,800	8	6.0
Middle Atlantic	9 & 12	10	3,750-5,200	4,775	9	7.7
Southeast & South	9 & 12	10	3,500-4,950	4,075	9	6.8
West, Southwest, & Northwest	9 & 12	5	4,200-5,650	4,400	4	8.9
Canada	9 & 12	2	3,850-4,660	4,255	2	11.3

Table 2. Tuition Fees of Boys' Schools, 1976-77

	Grade	No.	Range	Median	Up since 1975-76 No.	Avg. %
Boys' day						
New England	PS	2	1,050-1,100	1,075		
	K	3	1,080-1,800	1,250		
	1	6	1,350-1,915	1,825		
	3	6	1,570-2,275	2,100		
	6	10	2,070-2,875	2,400		
	9	21	1,975-3,150	2,500		
	12	16	1,975-3,150	2,600	21	8.7
Middle Atlantic	PS	7	690-1,600	1,050		
	K	12	775-1,850	1,213		
	1	17	1,075-2,350	1,600		
	3	18	1,075-2,620	1,775		
	6	23	1,275-2,845	2,200		
	9	28	1,200-3,200	2,463		
	12	24	1,200-3,200	2,413	27	10.1
Southeast & South	K	2	700- 995	848		
	1	2	900-1,250	1,075		
	3	3	950-1,510	1,500		
	6	6	925-1,850	1,498		
	9	12	925-2,150	1,590		
	12	11	925-2,150	1,580	13	8.9
Midwest	K	1	900	---		
	1	3	1,475-2,050	1,650		
	3	3	1,650-2,050	1,650		
	6	4	1,875-2,270	1,983		
	9	7	1,350-2,830	2,215		
	12	7	1,350-2,830	2,270	7	7.6
Southwest & West	K	3	1,275-1,325	1,300		
	1	5	1,325-1,750	1,560		
	3	6	1,300-1,910	1,578		
	6	7	1,300-1,980	1,850		
	9 & 12	11	1,500-2,550	2,200	12	7.1

	Grade	No.	Range	Median	Up since 1975-76 No.	Up since 1975-76 Avg. %
Canada	1	1	1,240	---		
	3	2	1,440-2,750	2,095		
	6	4	1,700-2,900	2,525		
	9 & 12	3	650-2,750	2,300	5	11.3
Boys' boarding						
New England	1	1	4,550	---		
	3	1	4,550	---		
	6	3	4,550-5,600	5,150		
	9	13	4,085-5,600	4,550		
	12	10	4,085-5,000	4,500	12	6.6
Middle Atlantic	6	8	2,100-5,000	3,625		
	9	14	2,600-5,200	4,695		
	12	11	2,600-5,200	4,300	12	7.5
Southeast & South	6	2	2,400-3,700	3,050		
	9	8	2,400-4,250	3,750		
	12	7	2,400-4,250	3,800	7	6.5
Midwest	6	1	3,300	---		
	9 & 12	4	3,300-4,516	4,075	4	9.7
Southwest & West	1	1	3,450	---		
	3 & 6	2	3,450-3,600	3,525		
	9 & 12	10	3,000-4,800	4,050	8	5.3
Canada	3	1	5,250	---		
	6	2	5,150-5,250	5,200		
	9	4	4,700-5,250	5,063		
	12	4	4,700-5,250	5,138	4	10.0

Table 3. Tuition Fees of Coeducational Schools, 1976-77

	Grade	No.	Range	Median	Up since 1975-76 No.	Up since 1975-76 Avg. %
Coeducational day						
New England	PS	25	425-1,325	910		
	K	36	550-1,525	1,095		
	1	37	860-2,100	1,475		
	3	38	860-2,350	1,662		
	6	47	860-2,850	2,075		
	9	87	1,320-3,400	2,500		
	12	67	1,320-3,400	2,500	89	9.2
Middle Atlantic	PS	63	450-2,371	1,035		
	K	88	350-2,657	1,200		
	1	97	700-2,880	1,625		
	3	97	700-2,922	1,775		
	6	101	700-3,167	2,050		
	9	104	625-3,531	2,488		
	12	94	625-3,693	2,525	107	8.0
Southeast & South	PS	29	360-1,265	675		
	K	64	375-1,275	720		
	1	77	750-1,850	1,125		
	3	77	750-1,850	1,150		
	6	81	785-2,150	1,225		

	Grade	No.	Range	Median	Up since 1975-76 No.	Up since 1975-76 Avg. %
Southeast & South (cont.)	9	81	940-2,700	1,500		
	12	67	1,000-2,700	1,570	83	7.9
Midwest	PS	32	500-1,525	800		
	K	43	600-1,695	1,075		
	1	44	850-2,300	1,523		
	3	44	900-2,375	1,650		
	6	46	950-2,925	1,900		
	9	46	680-3,300	2,250		
	12	45	680-3,300	2,275	46	9.2
Southwest & Northwest	PS	13	330-1,200	825		
	K	20	375-1,800	938		
	1	23	660-2,000	1,400		
	3	24	660-2,200	1,455		
	6	30	660-2,650	1,683		
	9	32	1,000-2,985	2,175		
	12	31	1,000-2,985	2,200	30	10.1
West	PS	7	680-1,275	1,075		
	K	19	780-1,900	1,150		
	1	20	885-1,900	1,425		
	3	21	935-2,010	1,500		
	6	21	1,010-2,250	1,500		
	9	22	900-2,975	2,013		
	12	22	900-2,975	2,038	24	9.4
Canada	PS	4	550-1,045	860		
	K	3	1,100-2,065	1,405		
	1	4	1,150-2,065	1,290		
	3	4	1,150-2,065	1,388		
	6	5	1,375-2,800	1,630		
	9	5	1,650-2,800	2,200		
	12	3	2,200-2,800	2,560	6	14.0
Coeducational boarding						
New England	1 & 3	2	4,300-5,000	4,650		
	6	4	3,000-5,000	4,550		
	9	52	3,800-5,650	4,700		
	12	49	3,875-5,650	4,700	46	7.7
Middle Atlantic	6	2	3,950-4,200	4,075		
	9 & 12	26	3,550-5,000	4,400	22	6.4
Southeast & South	9 & 12	14	3,100-4,500	3,590	11	7.5
Midwest	9	10	3,650-4,650	4,300		
	12	10	3,897-4,650	4,300	7	7.5
Southwest	1	1	4,300	---		
	3	2	3,475-4,300	3,888		
	6	4	3,350-4,300	3,538		
	9 & 12	13	3,475-5,000	4,500	7	6.0
West	3	1	4,650	---		
	6	2	4,100-4,650	4,375		
	9 & 12	8	3,980-5,400	4,500	7	7.4
Canada	6	1	5,300	---		
	9	2	4,500-5,300	4,900		
	12	2	4,800-5,300	5,050	2	18.5

II. FACULTY SALARIES

The pattern of previous years has been followed, except that Canadian schools are shown separately because a sufficient number of schools reported, and their salaries are appreciably higher than those in the United States.

Reading Table 1. Table 1 reports the cash salaries being paid this year to new teachers holding a B.A. degree and having no previous teaching experience. The highest beginning salary reported by any school this year is $13,229

Reading Table 2. Table 2 shows variations in median salaries for different regions of the country. The geographic breakdown is the same as that used for tuition fees, above. Coeducational day schools were selected for this illustration because they form the largest subgroup in the membership.

Reading Table 3. Using girls' day schools as an illustration, the range of highest salaries (first column) is $8,500 to $19,800; in other words, at the bottom of the scale is one school having a highest salary of $8,500, and at the top a school having a highest salary of $19,800. The top 10 per cent of all salaries reported in this category range from $17,500 to $19,800. The same explanation applies to median and lowest salaries. The median figure of $12,810 needs no explanation. The mid 50 per cent figures show the range from the lowest salary in the third quartile to the highest salary in the second quartile. Finally, each category in the table shows the percentage of increase in medians over those of five years ago, 1971-72.

Analyzing Table 3. The figures in Table 3 show an average increase in median salaries of 3.6 per cent for all types of schools over 1975-76. It is interesting to note that this is less than last year's average increase, 4.8 per cent.

Table 1. Cash Salaries for Beginning Teachers with No Teaching Experience, 1976-77

Schools	Range	Median
67 Girls' day	4,500- 9,250	7,500
26 Girls' boarding	4,500- 8,500	6,000
60 Boys' day	5,000- 9,646	8,000
38 Boys' boarding	4,000- 8,000	6,000
239 Coed day	4,800-10,110	7,823
109 Coed day elem.	4,000- 9,500	7,300
75 Coed boarding	4,000- 8,600	6,000
12 Canadian schools	6,000-13,229	10,543

Table 2. Median Faculty Salaries by Region, 1976-77
(260 coeducational day schools)

	Experienced Teachers			Beginning Teachers
Region	High	Median	Low	
35 New England	14,550	10,200	7,800	7,650
80 Middle Atlantic	14,591	10,600	8,000	7,800
61 South & Southeast	12,500	9,551	8,000	7,800
37 Midwest	16,600	10,750	8,000	8,000
18 Southwest	13,894	10,500	8,200	8,050
7 Northwest	15,000	11,000	8,700	8,600
18 West	14,300	10,440	7,900	7,800
4 Canada	21,603	14,569	11,004	10,386

Table 3. Faculty Salaries, 1976-77

Schools	Highest Salaries	Median Salaries	Lowest Salaries
68 Girls' day			
Range	8,500-19,800	6,000-13,025	4,670- 9,600
Top 10%	17,500-19,800	11,500-13,025	8,800- 9,600
Mid 50%	10,970-14,700	8,582-10,442	7,200- 8,245
Median	12,810	9,500	7,800
% increase in median since 1971-72	28.1	21.8	23.1
26 Girls' boarding			
Range	6,000-16,659	5,500-12,103	4,500- 9,100
Top 10%	15,436-16,659	11,700-12,103	7,998- 9,100
Mid 50%	9,530-14,750	7,200-10,457	5,900- 7,083
Median	11,200	8,150	6,450
% increase in median since 1971-72	23.1	10.9	17.3
62 Boys' day			
Range	10,300-21,300	6,500-16,000	3,900-10,500
Top 10%	19,300-21,300	14,000-16,000	9,800-10,500
Mid 50%	14,718-17,414	10,300-12,575	7,750- 9,000
Median	16,189	11,325	8,500
% increase in median since 1971-72	26.7	25.8	21.4
39 Boys' boarding			
Range	6,000-19,460	4,600-11,500	4,000- 8,450
Top 10%	16,000-19,460	11,115-11,500	7,800- 8,450
Mid 50%	9,950-14,771	7,433-10,350	5,729- 7,100
Median	12,100	8,850	6,300
% increase in median since 1971-72	10.0	13.5	14.5
256 Coeducational day			
Range	7,000-22,900	6,000-18,210	4,100-11,400
Top 10%	18,100-22,900	12,550-18,210	9,188-11,400
Mid 50%	12,200-16,400	9,200-11,400	7,500- 8,500
Median	14,233	10,400	8,000
% increase in median since 1971-72	24.9	25.9	22.1
119 Coeducational day elementary			
Range	5,000-19,233	4,000-16,200	4,000-10,840
Top 10%	15,800-19,233	11,025-16,200	9,000-10,840
Mid 50%	9,982-13,581	8,000-10,077	6,875- 8,222
Median	11,700	9,200	7,500
% increase in median since 1971-72	26.3	24.3	21.0
83 Coeducational boarding			
Range	7,100-24,188	4,800-14,916	4,000-10,500
Top 10%	18,500-24,188	12,200-14,916	7,900-10,500
Mid 50%	10,290-15,155	7,600-10,500	5,375- 7,025
Median	12,800	8,900	6,200
% increase in median since 1971-72	31.3	21.9	12.7
16 Canadian schools			
Range	8,350-26,500	7,300-20,100	7,000-13,229
Top 10%	25,700-26,500	18,900-20,100	13,000-13,229
Mid 50%	18,800-23,000	13,000-16,500	10,100-11,500
Median	20,519	14,569	10,800
% increase in median since 1971-72	68.3	49.4	68.8

III. ADMINISTRATIVE SALARIES

This section consists of three tables: girls', boys', and coeducational schools. For each category, breakdowns are provided according to size and type (day and boarding) of school. The figures presented are cash salaries only. As a reference for those who may be interested in general information on perquisites and school personnel policies, we suggest the report Analytical Study of Institutional Personnel Policies in NAIS Member Schools, by Henry Dahlberg, Jr. (1972), available from NAIS at $.75 per copy.

Reading the tables. Using girls' day

Table 1. Girls' Schools: Salary Ranges and Medians for Administrative Officers, 1976-77

(The figures in parentheses represent the number of schools reporting figures under each title. Salary figures are cash only. Administrators included are those holding the title regardless of the amount of teaching or other duties they may have. To avoid possible identification, no salary figures are listed where only one school reported. The top 10 per cent of salaries is given only when 15 or more schools reported in a given category.)

	Number Reporting	Head of School	Assistant Head	Head of Upper School	Head of Middle School	Head of Lower School
Girls' under 101						
Day	2	(2)	(1)	(0)	(1)	(0)
Range		21,000-21,000				
Median		21,000				
Boarding	12	(11)	(6)	(0)	(0)	(0)
Range		12,000-23,348	7,000-15,041			
Median		15,750	8,750			
Girls' 101-200						
Day	9	(9)	(3)	(3)	(1)	(1)
Range		15,400-31,500	10,400-16,000	9,500-13,594		
Median		19,800	15,921	10,500		
Boarding	10	(10)	(3)	(0)	(0)	(0)
Range		15,100-23,000	10,000-16,000			
Median		19,125	11,100			
Girls' 201-350						
Day	17	(16)	(8)	(6)	(5)	(7)
Range		16,800-40,000	11,100-18,800	9,595-16,500	9,955-16,500	9,580-15,000
Top 10%		33,000-40,000				
Median		22,150	15,000	12,250	13,500	12,780
Boarding	5	(5)	(3)	(0)	(0)	(0)
Range		24,000-38,000	11,784-19,000			
Median		27,500	18,500			
Girls' 351-500						
Day	22	(19)	(10)	(12)	(12)	(13)
Range		18,000-35,000	10,300-18,300	12,500-20,500	8,500-19,500	10,000-18,000
Top 10%		32,000-35,000				
Median		25,000	15,000	14,900	12,900	12,500
Boarding	1	(1)	(0)	(0)	(0)	(0)
Girls' over 500						
Day	20	(18)	(8)	(14)	(12)	(16)
Range		18,000-36,000	12,100-21,750	10,600-21,500	11,000-21,500	11,000-20,200
Top 10%		32,000-36,000				17,300-20,200
Median		25,750	16,000	14,609	15,097	13,600
Boarding	0	(0)	(0)	(0)	(0)	(0)

schools as an illustration, the range of school heads' salaries (second column), school size 201-350, is $16,800 to $40,000; in other words, at the bottom of the scale is one head having a salary of $16,800, and at the top a head having a salary of $40,000. The top 10 per cent of all salaries reported in this category range from $33,000 to $40,000. The median salary is $22,150. A comparison with median figures of a year ago shows an average increase of 6.1 per cent for all schools. Median salaries in girls' schools increased 6.1 per cent; in boys' schools, 5.4 per cent; and in coeducational schools, 6.5 per cent.

Business Officer	Development Officer	Alumni Secretary	Admissions Officer	Director of Studies	Athletic Director	Academic Dept. Head
(1)	(0)	(0)	(0)	(0)	(0)	(0)
(4) 5,418-12,075 7,150	(4) 5,300- 9,400 7,150	(2) 6,350- 9,400 7,875	(4) 7,000- 9,000 7,450	(5) 4,450-11,000 7,800	(5) 5,800- 7,329 6,560	(3) 7,770-10,730 7,800
(9) 7,925-18,360 11,200	(2) 11,235-16,900 14,068	(3) 9,600-11,070 10,190	(3) 4,500-11,258 8,050	(3) 11,000-18,000 13,594	(7) 6,400-11,390 9,400	(4) 9,000-11,600 10,252
(8) 10,000-18,000 12,600	(6) 8,400-15,000 10,900	(5) 5,000- 8,000 6,000	(7) 7,400-13,200 8,000	(7) 10,100-15,100 10,600	(9) 6,450-12,915 10,400	(8) 9,700-13,200 12,100
(14) 5,750-19,500 12,450	(6) 8,700-15,000 11,500	(2) 5,000- 6,456 5,728	(7) 6,300-15,300 10,500	(3) 10,000-14,706 10,000	(11) 7,600-13,700 9,600	(12) 9,570-16,000 12,569
(5) 13,875-19,000 18,000	(5) 13,875-17,000 16,000	(4) 10,000-14,000 11,325	(4) 8,000-13,500 11,750	(2) 12,770-17,575 15,173	(3) 10,200-11,800 11,103	(4) 12,954-16,659 15,518
(20) 8,000-21,025 20,300-21,025 16,250	(14) 7,550-22,000 12,500	(10) 7,000-11,800 9,250	(13) 5,460-13,100 10,000	(13) 8,500-20,000 12,000	(16) 7,500-16,600 14,000-16,600 12,000	(18) 8,000-17,500 16,400-17,500 13,485
(1)	(1)	(1)	(1)	(1)	(1)	(1)
(18) 8,800-24,000 20,200-24,000 16,665	(13) 8,100-25,000 18,500	(11) 5,500-11,150 8,500	(11) 6,600-22,500 12,000	(3) 12,317-14,500 13,841	(16) 7,500-14,650 14,000-14,650 12,875	(16) 10,000-19,300 18,500-19,300 13,350
(0)	(0)	(0)	(0)	(0)	(0)	(0)

Table 2. Boys' Schools: Salary Ranges and Medians for Administrative Officers, 1976-77

(The figures in parentheses represent the number of schools reporting figures under each title. Salary figures are cash only. Administrators included are those holding the title regardless of the amount of teaching or other duties they may have. To avoid possible identification, no salary figures are listed where only one school reported. The top 10 per cent of salaries is given only when 15 or more schools reported in a given category.)

	Number Reporting	Head of School	Assistant Head	Head of Upper School	Head of Middle School	Head of Lower School
Boys' under 101						
Day	0	(0)	(0)	(0)	(0)	(0)
Boarding	11	(8)	(6)	(0)	(0)	(1)
Range		10,000-24,000	6,500-11,750			
Median		17,500	8,475			
Boys' 101-200						
Day	5	(5)	(5)	(0)	(1)	(1)
Range		19,300-28,000	12,000-16,800			
Median		24,000	12,600			
Boarding	9	(8)	(7)	(0)	(0)	(0)
Range		13,000-31,000	10,000-20,500			
Median		23,500	13,650			
Boys' 201-350						
Day	22	(21)	(14)	(5)	(3)	(11)
Range		12,000-42,000	13,000-26,500	10,000-21,000	14,200-19,100	7,800-24,400
Top 10%		35,500-42,000				
Median		23,500	21,750	14,800	14,355	14,100
Boarding	14	(12)	(8)	(2)	(2)	(0)
Range		16,350-31,200	11,000-22,000	12,000-15,345	9,500-13,271	
Median		24,500	15,063	13,673	11,386	
Boys' 351-500						
Day	14	(14)	(7)	(5)	(8)	(11)
Range		19,520-37,000	15,000-34,000	12,625-23,200	14,000-18,500	12,000-17,750
Median		28,300	18,700	18,600	16,500	14,800
Boarding	3	(3)	(3)	(1)	(1)	(2)
Range		26,900-32,361	23,200-25,200			11,100-24,270
Median		32,000	25,000			17,685
Boys' over 500						
Day	24	(24)	(16)	(10)	(10)	(17)
Range		19,500-39,500	13,500-26,000	13,800-24,380	14,800-22,000	12,500-28,500
Top 10%		36,000-39,500	24,295-26,000			21,300-28,500
Median		27,960	19,549	20,350	16,950	18,000
Boarding	3	(3)	(2)	(1)	(0)	(2)
Range		20,000-40,000	15,400-20,200			12,400-13,200
Median		37,500	17,800			12,800

Business Officer	Development Officer	Alumni Secretary	Admissions Officer	Director of Studies	Athletic Director	Academic Dept. Head
(0)	(0)	(0)	(0)	(0)	(0)	(0)
(4) 5,100- 8,500 7,313	(1)	(0)	(1)	(2) 8,500-10,095 9,298	(2) 7,000- 7,310 7,155	(4) 5,800-13,300 9,660
(3) 9,600-13,000 11,000	(1)	(0)	(2) 8,000-11,000 9,500	(1)	(4) 8,100-13,356 10,050	(1)
(6) 8,000-19,134 13,630	(3) 9,700-24,859 16,800	(0)	(6) 6,250-17,251 11,250	(5) 8,850-16,000 9,240	(7) 6,000-13,483 10,000	(8) 8,850-15,500 12,100
(17) 8,900-25,500 19,989-25,500 15,000	(10) 7,800-19,400 12,508	(6) 5,000-18,100 7,670	(9) 9,950-15,660 11,400	(5) 12,800-18,000 14,350	(19) 8,200-20,200 18,600-20,200 12,900	(20) 10,100-25,500 18,900-25,500 14,740
(13) 8,000-21,100 15,100	(8) 9,600-18,000 15,200	(5) 6,840-15,750 10,000	(9) 9,700-14,776 12,420	(9) 11,200-15,625 13,200	(12) 7,464-16,000 11,485	(12) 8,750-19,460 14,000
(11) 11,562-24,000 15,000	(8) 13,100-24,000 19,450	(7) 6,950-16,500 9,500	(8) 12,400-18,900 13,626	(8) 12,250-18,000 14,050	(14) 12,000-18,600 14,450	(13) 12,708-19,000 17,000
(3) 16,500-22,500 19,417	(0)	(3) 9,000-16,412 10,000	(2) 14,000-15,000 14,500	(2) 12,000-15,000 13,500	(3) 11,800-15,550 14,000	(3) 12,500-20,035 16,000
(22) 10,400-27,500 26,000-27,500 19,040	(18) 10,000-30,000 23,500-30,000 17,200	(10) 7,600-17,000 10,000	(14) 10,500-21,000 14,550	(10) 12,600-20,650 17,424	(23) 8,600-22,600 21,180-22,600 17,000	(20) 12,800-25,700 19,500-25,700 17,447
(3) 16,000-23,500 17,600	(3) 16,800-25,000 20,800	(2) 11,000-16,300 13,650	(3) 12,000-15,700 15,400	(1)	(3) 11,800-14,900 13,100	(3) 13,080-17,400 14,500

Table 3. Coeducational Schools: Salary Ranges and Medians for Administrative Officers, 1976-77

(The figures in parentheses represent the number of schools reporting figures under each title. Salary figures are cash only. Administrators included are those holding the title regardless of the amount of teaching or other duties they may have. To avoid possible identification, no salary figures are listed where only one school reported. The top 10 per cent of salaries is given only when 15 or more schools reported in a given category.)

	Number Reporting	Head of School	Assistant Head	Head of Upper School	Head of Middle School	Head of Lower School
Coed under 101						
Day	16	(16)	(4)	(1)	(1)	(2)
Range		8,000-30,000	11,978-23,929			8,500-12,000
Top 10%		27,000-30,000				
Median		18,000	13,433			10,250
Boarding	14	(14)	(5)	(2)	(0)	(0)
Range		9,000-25,000	9,000-12,500	6,000- 9,000		
Median		16,000	11,000	7,500		
Coed 101-200						
Day	79	(77)	(31)	(11)	(14)	(18)
Range		8,900-32,500	7,000-18,500	7,500-13,500	7,600-14,700	6,880-14,000
Top 10%		26,460-32,500	18,000-18,500			12,400-14,000
Median		19,528	12,500	11,200	9,250	10,625
Boarding	31	(30)	(19)	(5)	(1)	(1)
Range		15,000-28,000	9,500-21,900	10,500-19,750		
Top 10%		25,000-28,000	20,500-21,900			
Median		19,350	13,860	13,000		
Coed 201-350						
Day	99	(98)	(57)	(29)	(28)	(38)
Range		13,900-40,000	9,600-24,000	9,000-21,500	8,500-21,000	9,100-19,000
Top 10%		30,000-40,000	20,000-24,000	18,500-21,500	16,000-21,000	16,800-19,000
Median		23,000	15,700	13,000	12,450	12,000
Boarding	26	(24)	(15)	(2)	(3)	(0)
Range		17,000-31,000	12,000-20,700	14,900-20,948	9,800-13,000	
Top 10%		30,500-31,000	19,800-20,700			
Median		25,000	17,000	17,924	10,500	
Coed 351-500						
Day	68	(64)	(29)	(41)	(30)	(44)
Range		15,000-37,500	11,000-30,000	8,600-26,000	9,300-19,250	9,300-22,913
Top 10%		33,000-37,500	22,800-30,000	19,000-26,000	19,000-19,250	20,000-22,913
Median		25,000	17,500	15,500	14,002	15,375
Boarding	7	(7)	(6)	(2)	(1)	(1)
Range		22,375-45,000	15,000-32,000	14,181-17,424		
Median		28,000	21,098	15,803		
Coed over 500						
Day	111	(108)	(62)	(75)	(75)	(86)
Range		18,000-50,000	13,000-34,410	11,500-30,500	10,000-30,000	11,000-29,500
Top 10%		39,000-50,000	26,000-34,410	23,625-30,500	21,000-30,000	22,027-29,500
Median		30,000	20,238	18,600	16,900	16,875
Boarding	6	(6)	(4)	(2)	(1)	(1)
Range		22,000-45,000	14,448-26,600	13,068-19,250		
Median		37,200	21,725	16,159		

Business Officer	Development Officer	Alumni Secretary	Admissions Officer	Director of Studies	Athletic Director	Academic Dept. Head
(4) 6,000-10,800 9,150	(0)	(0)	(0)	(0)	(3) 6,000- 7,500 7,000	(0)
(10) 7,300-18,200 10,250	(4) 6,000-16,000 10,750	(3) 6,500- 8,800 8,200	(9) 5,700-20,418 11,000	(5) 8,200-10,500 9,200	(4) 5,000-16,000 8,600	(7) 7,700-12,000 9,461
(27) 7,000-18,000 17,000-18,000 11,800	(8) 8,000-19,000 10,500	(1)	(12) 5,800-18,000 8,950	(8) 6,500-16,000 9,465	(26) 6,000-15,500 13,200-15,500 9,835	(22) 6,500-16,000 16,000-16,000 11,750
(28) 8,400-17,000 15,200-17,000 12,437	(15) 7,800-20,000 19,400-20,000 13,000	(9) 5,300-11,502 8,800	(21) 7,450-16,170 15,000-16,170 10,200	(14) 9,200-16,600 11,600	(21) 6,000-16,950 13,020-16,950 9,340	(18) 7,800-14,400 13,600-14,400 11,381
(65) 6,000-30,000 18,073-30,000 13,000	(18) 8,640-20,000 20,000-20,000 13,625	(11) 5,000-16,300 8,500	(30) 8,400-16,750 15,000-16,750 12,750	(20) 9,700-18,600 18,500-18,600 13,300	(66) 6,000-19,500 15,532-19,500 11,567	(53) 9,500-20,000 15,945-20,000 12,850
(24) 11,300-24,400 23,000-24,400 17,400	(19) 10,000-21,200 21,000-21,200 16,300	(9) 6,000-17,000 7,600	(25) 8,300-22,000 16,023-22,000 13,100	(19) 8,500-17,820 16,700-17,820 13,200	(24) 7,000-15,000 13,900-15,000 11,650	(24) 10,000-17,225 16,300-17,225 14,150
(52) 8,800-28,000 22,000-28,000 16,400	(21) 9,000-25,600 22,250-25,600 15,000	(17) 4,250-13,000 12,500-13,000 7,400	(27) 6,600-17,850 16,500-17,850 12,800	(19) 9,600-18,000 17,500-18,000 14,000	(57) 8,750-18,200 16,200-18,200 12,000	(52) 9,100-20,150 18,944-20,150 14,400
(7) 14,400-22,500 20,275	(5) 14,200-20,000 18,500	(3) 9,100-21,500 11,500	(6) 10,600-18,500 13,850	(4) 12,300-20,500 16,650	(7) 9,000-18,000 13,100	(7) 11,000-22,100 14,500
(101) 8,300-29,200 25,000-29,200 19,500	(76) 7,800-27,500 24,000-27,500 16,755	(42) 4,620-19,600 17,500-19,600 9,100	(68) 6,800-23,433 19,000-23,433 14,400	(38) 11,200-27,000 20,500-27,000 17,115	(98) 8,835-27,431 18,025-27,431 15,000	(99) 9,200-22,900 19,550-22,900 15,875
(6) 15,250-29,800 23,602	(6) 12,000-30,000 24,300	(5) 8,000-23,300 18,650	(6) 13,488-20,200 16,848	(5) 10,752-20,000 18,800	(6) 7,608-18,700 13,750	(6) 11,712-21,800 18,000